This month, I would like to give you a sneak peek at my 2018 Premium Marketing Plan. My marketing strategy will ensure that your home is presented in its best light, and that you are put in the best negotiating position possible. In addition to my 15 years of sales, marketing, and negotiating expertise in the Lake Forest Park real estate market, here are just some of my distinct services which will help you reach your goals of attracting a well-qualified buyer and the most money:

- ► Free Market Analysis to Establish the Perfect Pricing Strategy
- ► Free Professional Photos, 3D Virtual Tour, and Floorplan
- ► Free Individual Property Website
- ► Free 2-sided Color Flyers
- ► Free Pre-listing Home Inspection and Sewer Scope
- ▶ Free Housecleaning
- ► Comprehensive Web Presence
- ► Continuous Showing Feedback
- ► Weekly 'Market Activity' and 'Competition' Reports
- ► Offer and Multiple Offer Negotiation Expertise
- ► Eliminate Surprises while in Escrow
- ► Get Your Home Closed ON TIME!

If you are thinking about making a move, contact me today so I can start working with you to design a marketing and sales plan that works for your situation and timeline.

For your information, the following is a list of recently sold and closed homes near you in Lake Forest Park. You can also visit this direct link at www.LFPHomeSales.com anytime to see all the sold homes in the last 3 months. Feel free to navigate to other pages on my website for more Real Estate information and statistics for King and Snohomish Counties.

Address	Bed	Bath	Year	Lot Size	SqFt	\$/SqFt	DOM	List Price	Sale Price	SP%LP
20424 33rd Ave NE	3	1.75	1965	9,798	1,122	\$419	8	\$470,000	\$470,000	100%
3026 NE 203rd St	3	1.5	1955	10,312	1,410	\$355	19	\$540,000	\$500,000	93%
18820 51st Ave NE	4	1.75	1958	8,748	1,450	\$390	17	\$565,000	\$565,000	100%
5019 NE 197th St	6	2.5	1968	16,400	2,870	\$216	24	\$619,950	\$619,950	100%
20201 54th PI NE	4	2.5	1998	4,383	2,070	\$304	35	\$629,950	\$630,000	100%
5008 NE 190th St	4	2.5	1967	13,082	2,183	\$316	5	\$665,000	\$690,000	104%
20216 33rd Ave NE	3	3.5	1983	13,853	2,820	\$248	72	\$699,000	\$700,000	100%
5412 NE 197th PI	4	2.5	2012	7,408	2,320	\$337	4	\$745,000	\$781,000	105%
5410 NE 198th PI	4	2.5	2005	4,800	3,120	\$263	47	\$849,990	\$820,000	96%
18005 53rd Ave NE	4	2.5	1978	19,908	2,690	\$318	7	\$749,000	\$855,000	114%
19810 47th Ave NE	5	3.5	2000	9,630	4,330	\$217	113	\$975,000	\$940,000	96%
		Averages:		10,757	2,399	\$307	32	\$682,535	\$688,268	101%
		High:	\$940,000		Low:	\$470,000		Median:	\$690,000	

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Ryan Francescutti

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Please Visit <u>www.LFPHomes.com</u>
For More Information Including Property
Searches and Featured Listings



17711 Ballinger Way NE, Lake Forest Park, WA 9815

*Statistics not compiled or published by NWMLS

This is not intended to solicit property already listed.